Anime Industry Report 2024

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March, 2024

The Association of Japanese Animations

The Market Greatly Exceeded 3 Trillion Yen in 2023, Breaking the Record High and Continuing the Unwavering Growth Trends

Excluding 2020, when the market fell into a slump due to the COVID-19 pandemic, the anime industry market has continued to break its own records since 2010.

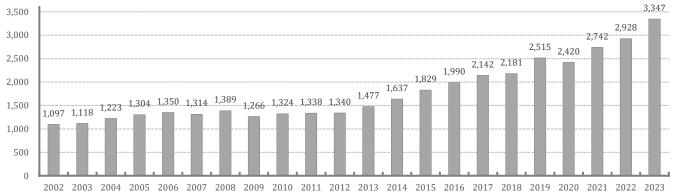
It is being supported by the firmly rooted domestic demand and the rapidly growing international market. It has gradually gained attention and has become the industry at the core of Japanese content exports, finally making the 2002 declaration of Japan becoming a nation of IP content a reality.

Trends in the Anime Industry Market (2023)

The Anime Industry Market Greatly Exceeded 3 Trillion Yen, Reaching 114.3% of the Previous Year at 3 Trillion 465 Billion Yen Previous Year at 3 Trillion 465 Billion Yen

In 2023, the anime industry market once again broke its record high by reaching 114.3% of the previous year at 3.5 trillion yen, 418 billion yen more than the previous year. That growth rate and amount of increase is the highest ever. The anime industry market in 2002 was 1.96 trillion yen and it took 16 years to break 2 trillion yen in 2017, but this time it took only 7 years to break 3 trillion yen. It is proof that the market is still accelerating. These are the significant factors of the accelerated market, keeping in mind the circumstances of this growth.

[Figure 1] The Japanese Animation Market in a Broad Sense (Yen in billions)



Based on questionnaires conducted by the Association of Japanese Animations and other publicly available statistics

[Figure 2] Japanese animation market trends in a broad sense (billion yen)

	• •							
Item	2017	2018	2019	2020	2021	2022	2023	YoY
①TV	106.1	113.7	94.8	84.0	90.6	94.3	97.3	103.18%
②Movie	41.0	42.6	69.2	55.4	60.2	78.5	68.1	86.75%
③Video	76.5	58.7	56.3	46.6	66.2	38.5	36.2	94.03%
4 Internet Distribution	54.0	59.5	68.5	93.0	154.3	165.2	250.1	151.39%
(5) Merchandising	503.7	500.3	586.8	581.9	663.1	669.3	700.8	104.71%
6 Music	34.4	35.8	33.7	27.6	31.7	27.4	26.7	97.45%
70verseas	994.8	1,009.2	1,200.9	1,239.4	1,313.4	1,459.2	1,722.2	118.02%
®The Pachinko and the like	268.7	283.5	319.9	263.0	305.6	298.1	337.0	113.05%
9 Live Entertainment	62.9	77.4	84.4	29.0	57.1	97.2	108.1	111.21%
Total	2,142.1	2,180.7	2,514.5	2,419.9	2,742.2	2,927.7	3,346.5	114.30%

Based on questionnaires conducted by the Association of Japanese Animations and other publicly available statistics

The Primary Factor Driving the 2023 Market

The Main Factors Driving the 2023 Market Were the International Market and the Streaming Market

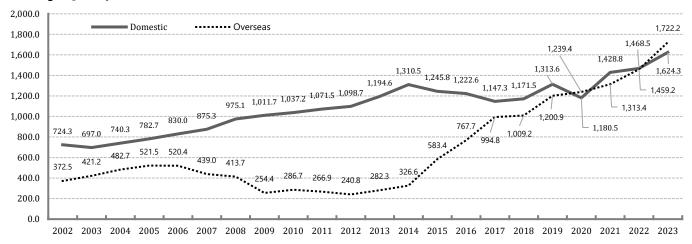
In 2023, the anime industry market finally exceeded 3 trillion yen, and it was by a great amount. It increased by 418 billion yen, 114.3% of the previous year. The driving force behind that increase was the international market. The growth of the 2023 anime industry market when seen by genre is International in first, Streaming in 2nd, Entertainment in 3rd, Merchandising in 4th, Live Entertainment in 5th, and TV in 6th. However, when you total all six genres, International accounts for 60.9% of the growth. When added to the 19.6% growth of the 2nd category, Streaming, those two genres alone account for 80.5% of the growth.

(This Marks the Second Time the International Market Overtook the Domestic Market)

In 2023, the international market overtook the domestic market. This is the second time in history this has happened. The first time happened in 2020, and it already seemed like the international market would exceed the domestic market. Domestically, there were the fixed ideas that the Japanese market would grow sluggish due to the declining birth rate and population decrease, but it exceeded the growing international market in 2021 and 2022 due to the COVID-19 pandemic. However, in 2023, the domestic market broke its own record for the third year in a row by reaching 1.6 trillion yen (110.6% of the previous year, which was an increase of 155.8 billion yen). That is because the domestic anime fan demographic is still full of passionate users even as they're aging. Yet the international market exceeded that domestic market in 2023. The international market broke its market scale for the 11th year in a row, reaching 1.7 trillion yen (118% of the previous year, which was an increase of 263 billion yen.) The difference between the two markets was only 97.9 billion yen, but as stated above, from the goal that the Japanese government aims for its content exports, the market reversals are regarded as important tipping points.

⟨Anime as a Key Industry⟩

On June 4, 2024, as part of their Intellectual Property Promotion Plan 2024, the Intellectual Property Strategy Headquarters announced their New Cool Japan Strategy in which content industries such as anime, manga, and video games were positioned as key industries. The New Cool Japan Strategy set the target figure of raising international content-related businesses to 20 trillion yen by 2033. The current international content market scale is 4.7 trillion yen (4.67 in 2022), of which anime accounts for 31% at 1.45 trillion yen. However, that ratio means it must reach roughly 6.2 trillion yen by 2033. The 2023 international market is 1.7 trillion yen, so there is a 4.78 trillion yen difference. In the ten years until 2033, the industry must grow by about 450 billion yen every year. Strategies must be put into place.



[Figure 3] Comparison of Domestic and International Anime Markets (Broad Anime Market/Units of Hundred Million Yen)

ased on questionnaires conducted by the Association of Japanese Animations

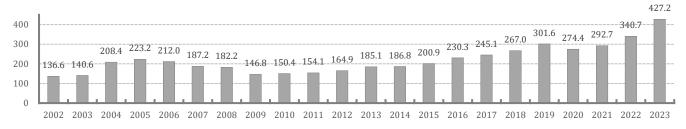
Explaining the 2023 Anime Industry Market

Of the 2023 anime industry market, the biggest growing amount was under Other, at 36.6 billion yen. In the mid-2000s, Entertainment-related profits (such as character licensing for game machines and producing videos for those game machines) were not separated into its own genre and were lumped into Other which led to that category reaching #1 in profits separated by genre. However, this time Other showed an unforeseen increase in profits due to the changes in industry genre classifications. The second highest-increase was in Merchandising rights at 28.8 billion yen. Financing series by the production committee system became mainstream in the 2000s, so in recent years there has been an increase in cases where studios have also invested and participated in splitting the profits. The ratio of International revenue, which is in third place, is a startling small number compared to the industry market. That's because in the industry market, the handling fees are relatively large for movies, TV, streaming, etc., so merchandising rights get paid on a royalty basis. TV, which is in fourth place, is the main source of revenue for production studios. Revenue from Merchandising, International, and Streaming tend to be concentrated in major studios who hold the rights to series, but almost all of the revenue from TV production and broadcasts are given to the studio. While it's a good thing for studios that production costs have been on an upward trend in recent years, it must be mentioned that the discussion over suitable prices has come up time and time again.

(A Number of Discussions Regarding the Constantly Rising Production Costs)

Over the past several years, the rising trend of the production costs has been unstoppable. On the surveys taken by studios, many studios brought up the trend in response to the question, "Within the anime business environment, what aspect of the revenue/business circumstances do you expect to most need revising?" At the same time, the reasons behind the rising costs are plenty, and the reasons for those rising costs listed as answers to the question, "Within the anime business environment, what aspect of the revenue/business circumstances do you expect to worsen?" cannot be overlooked. Some of those reasons include increase in labor costs and outsourcing fees due to a shortage of creators, the rising payments to overseas subcontractors due to the weak yen, the increase in running costs due to inflation, and the increase in investments and usage fees for maintaining a digital environment. As a result, it seems like the increasing trend will not change over the next few years.

[Figure 4] The Japanese Animation Market in a Narrow Sense (Yen in billions)



Item	2017	2018	2019	2020	2021	2022	2023	前年比
①TV	68.9	76.5	72.1	65.5	70.9	77.1	91.0	118.0%
②Movie	29.3	34.1	38.8	26.8	22.9	30.1	23.2	77.1%
③Video	11.6	8.0	7.5	7.1	5.0	5.3	3.2	60.4%
(4) Internet Distribution	13.6	14.7	21.6	19.1	24.9	34.7	36.9	106.3%
(5)Merchandising	34.5	42.5	56.4	53.4	52.5	66.8	95.6	143.1%
6 Music	4.2	4.4	4.1	3.4	3.9	3.4	3.3	97.1%
7)Overseas	52.4	60.3	71.8	76.1	82.7	85.6	101.9	119.0%
® The Pachinko and the like	13.4	15.1	17.9	15.3	16.9	19.9	17.2	86.4%
9Live Entertainment	3.1	3.9	4.2	1.5	2.9	4.9	5.4	110.2%
10 Others	14.1	7.5	7.2	6.2	10.1	12.9	49.5	383.7%
Total	245.1	267.0	301.6	274.4	292.7	340.7	427.2	125.4%

Based on questionnaires conducted by the Association of Japanese Animations

The North American Animation Industry Has Mostly Returned to the Average of Before COVID-19→

The 2023 North American animation box office reached \$1.7 billion, with North American works accounting for \$1.6 billion of that and foreign movies making up \$93 million (with Japanese movies making up \$81 million of that). These box office numbers are the fourth highest in history, so it can be said that it has returned to the average of the 2010s before the COVID-19 pandemic. However, it has changed greatly since the era before COVID-19 when Pixar and Disney conquered the box office. In 2023, the leading movies were *The Super Mario Bros. Movie*, a joint production by Nintendo and Illumination, and Spiderman: Across the Spiderverse from Sony Pictures Animation. The box-office recovery is good news for Hollywood, but there is the problem that original IPs are not being produced. The predictions for current hits are all sequels of previous works. When looking at the current state of Hollywood animation, it is hard to avoid being moved by how strong Japanese animation's effort is in making new works.

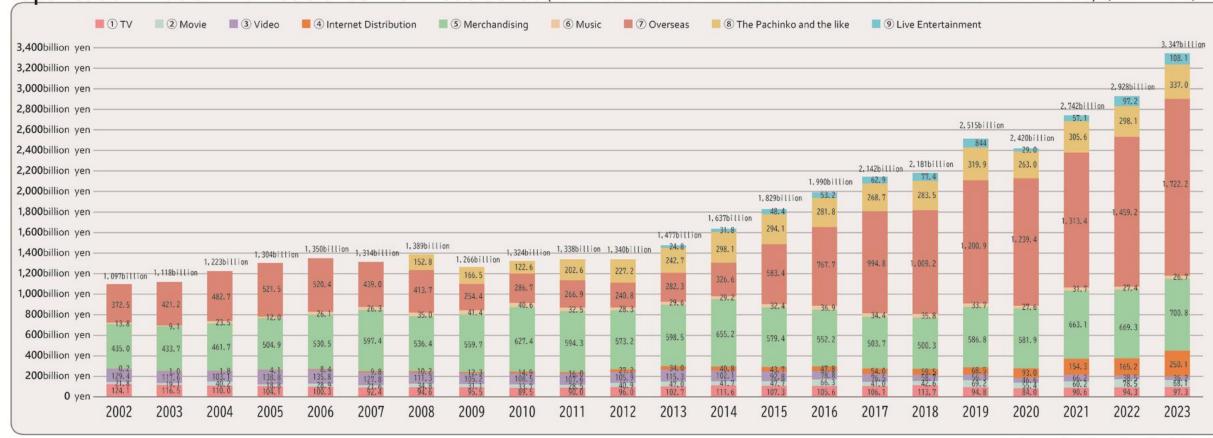
(2023 Became the Chinese Animation Film Industry's Second Highest Year)

In 2023, the Chinese animation film industry box-office takings grew extensively from the previous year at 226.4%, a 4.5 billion yuan increase to 8 billion yuan (with 1 yuan = 20 yen, it's roughly a 90 billion yen increase to 161 billion yen). This is the second highest revenue in history following 2019, so it can be said that China has also completely escaped the influence of the COVID-19 pandemic. The rapid progress can be attested to Chinese films. The top-grossing movie in the 2023 Chinese animation box office was *Chang'an*, which has also attained the record of second-highest grossing Chinese animated film. 2023's second-highest grossing movie was *Boonie Bears: Guardian Code* and the twelfth was *Deep Sea*, both of which had such incredible driving force that they now rank fifth and twelfth in top-grossing Chinese animated films of all time. However, Japanese films also contributed greatly to the Chinese market in 2023. In 2023, Japanese films set a new record of revenue at 2.1 billion yuan (roughly 42 billion yen). The top-grossing films, which also both took the top two spots in highest-grossing Japanese films in the Chinese animation film box office, were Suzume at 808 million yuan (~16 billion yen) and *THE FIRST SLAM DUNK* at 660 million yuan (~13 billion yen). There are thirteen other films in the ranking, including *Castle in the Sky* and *Detective Conan: Black Iron Submarine*.

Trends in Japanese Animation Market (2024version)

The upper part shows Japanese animation market trends in a broad sense (i.e. market size based on estimated revenues in animation-related product markets). The lower part shows Japanese animation market trends in a more limited sense (i.e. market size based on the estimated revenues of all domestic commercial animation studios). It's obvious that the animation market in a broad sense is overwhelmingly larger than in a limited sense. This is because the animation-related businesses including character merchandising have significant leverage effects.

Japanese animation market trends in a Broad sense (i.e. market size based on estimated revenues in animation and animation-related markets) (2002 – 2023)



Definition of each item (end-user basis)

- 1) TV: domestic TV animation revenues
- Movie: domestic theatrical animation box office revenues
 Video: domestic videogram animation revenues (DVD, etc.)
- 4) Internet Distribution: domestic online animation revenues 5) Merchandising: domestic animation-related merchandise
- 6) Music: domestic animation-related music revenues
- 7) Overseas: overseas Japanese animation revenues (movie, TV, videogram, MD, etc.)
- 8) Pachinko and Pachinko-slot machine: estimated shipment value of animation character-themed Pachinko and Pachinko-slot
- 9) Live Entertainment: animation-related live-performance, event, exhibition, and cafe revenues (Note 4)

Note 1: Domestic TV animation revenues were calculated based on the following formula: (the sum of commercial TV broadcast stations' revenues and NHK's broadcast revenues) x (the ratio of animation program to overall program broadcast minutes) + (revenue of animation channels)

Note 2: Pachinko and Pachinko-slot machine with animation character values were estimated based on their percentage of total Pachinko and Pachinko-slot machine shipments.

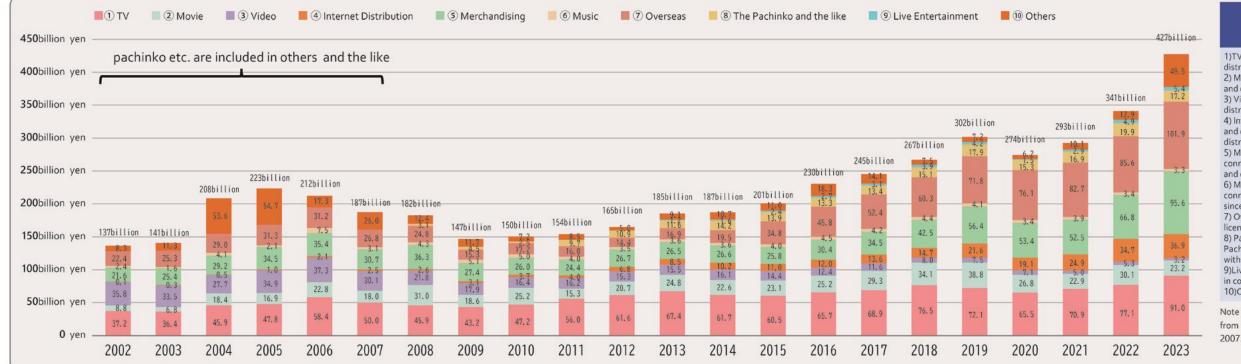
Note 3: The survey for Pachinko and Pachinko-slot machine started from 2008.

Note 4: The survey for Live Entertainment started from 2013. The amount is the sum of the revenues of the following: anime song/voice actor appearances, events, 2.5D musicals, museums, exhibitions, cafés.

Note 5: The revenues for Merchandising from 2007 to 2013 were recalculated in 2014.

Based on questionnaires conducted by the Association of Japanese Animations and other publicly available statistics

Trends in Japanese animation market in a limited sense (i.e. market size based on the estimated revenues of all domestic commercial animation studios) (2002 – 2023)



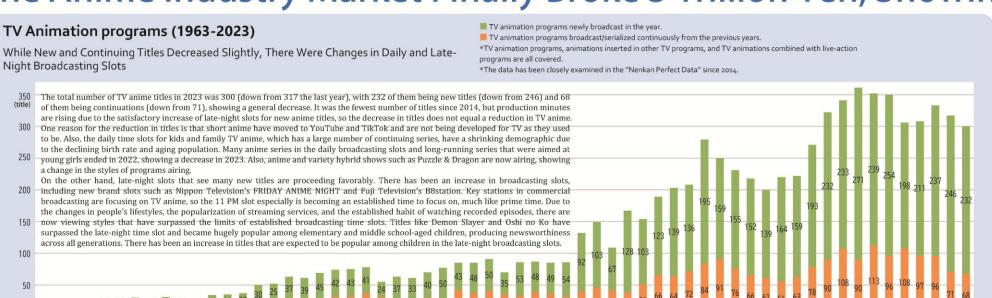
Definition of each item (animation studio basis)

- 1)TV: a total of revenues from TV animation production and distributions of broadcasting revenues receivable by studios
- 2) Movie: a total of revenues from theatrical animation production and distributions of box office receivable by studios
- 3) Videogram: a total of revenues from OVA production and distributions of Videogram sales receivable by studios
- A) Internet: a total of revenues from original animation production and distributions receivable by studios in connection with Internet
- Merchandising: a total of distributions receivable by studios in connection with rights licensed for merchandising, promotions, and events
- Music: a total of distributions receivable by studios in connection with music CDs and Internet distribution (included sizes 2009)
- 7) Overseas: a total of overseas sales in connection with rights licensed for TV, Movie, Videogram, Internet and Merchandising 8) Pachinko: a total of revenues from animation production for Pachinko and distributions receivable by studios in connection with rights licensed for Pachinko
- 9)Live Entertainment: a total of distributions receivable by studios in connection with rights licensed for Live Entertainment
 10)Others: revenue from services/businesses other than above

Note 6: The survey for Pachinko and Pachinko-slot machine started from 2008. Figures for this industry were included in "Others" until 2007.

Trends in Japanese Animation Market (2024 version)

The Anime Industry Market Finally Broke 3 Trillion Yen, Showing the Highest Ever Growth Rate



Production Minutes of TV Animations (2000-2023)

While New Anime in Late-Night Slots are Performing Well, Continuing Anime in Daily Slots are Decreasing

The 2023 TV anime production minutes reached 113,057 (107.73% of the previous year, which was 100,004.942). The latenight broadcasting slot reached a record of 82,753 minutes (up 120.5% of the previous year), and the daily broadcast showed a continuing decreasing trend for the fifth year in a row, totalling 30,304 minutes (83.55% of the previous year). When the new and continuing anime are divided, there were 84,372 minutes of new anime (up 118.09% of the previous year), reaching the second highest number of minutes ever, while continuing anime decreased for a second year in a row to 28,685 (85.64% of the previous year). While new anime in late-night slots are quite substantial, continuing anime in daily slots are struggling. However, the good conditions of new anime in late-night slots is influenced by the postponement of some series to 2023 due to new regulations in Chinese streaming that were put in place in the second half of 2022. It must be seen whether these increases are temporary or a continuous trend.



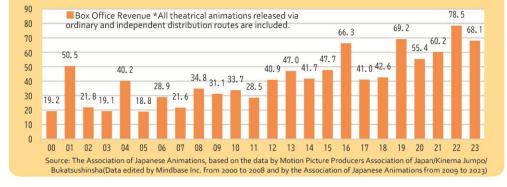
Based on a survey conducted by the Association of Japanese Animation

Box Office Revenue of Theatrical Animations (2000-2023)

The High Level is Being Maintained and Supported by Big Hits

*Since 2014, the number of titles has been carefully examined in the "Annual Perfect Data."
*The annual box office revenue is totaled from January 1 to December 31, and for films screened across two years, the revenue is split between the two years.
*This includes not only films released through regular distributions between the includes not only films released through regular distributions between the tries includes and only films.

The box-office revenue for 2023 anime films was 68 billion yen (previously 78 billion yen). That is a 13.2% decrease from the previous year, but it has maintained a high level and is the third highest grossing year in history. The biggest hit of the year was Detective Conan: Black Iron Submarine at 13.8 billion yen. The 2023 box-office revenue of THE FIRST SLAM DUNK, which opened in theaters in December 2022, was 9 billion yen (a total of 15 billion yen), followed by The Boy and the Heron at 8.7 billion yen (see 1918), so 1918 and 1919 a



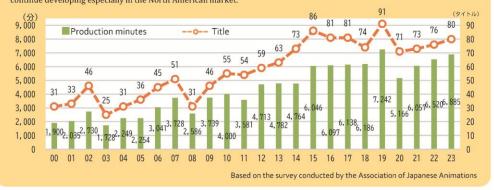
The Number of Theatrical Animation Works and the Production Minutes (2000-2023)

Both Production and Revenue are Shifting to a High Level as Attention Rises Both Domestically and Internationally

Based on a survey conducted by the Association of Japanese Animation

In 2023, the production minutes of anime films were 6,885 (up from 6,520) and there were 80 titles produced (up from 76). Both production minutes and numbers of titles have continued to increase over the past three years since the COVID-19 pandemic hit in 2020. The number of titles has recovered to its level from before the pandemic and the production minutes has reached the second highest record in history, following 2019.

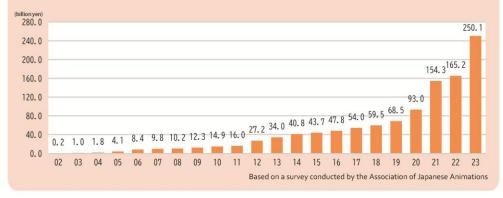
In 2023, long-running series like Detective Conan and Crayon Shin-chan broke records for box-office revenue. Hayao Miyazaki's first long film anime in ten years, The Boy and the Heron, won the American Academy Award for Best Animated Feature in March 2024. The Japanese anime film international industry is on a trend of expansion, and it can be expected to continue developing especially in the North American market.



Animation Distribution via the Internet (2002-2023)

The Rapid Increase of the End User Market Due to the Increase in Demand and the Competition Between Domestic Streaming Services

The 2023 domestic anime streaming proceeds grew 51.4% from the previous year to 250 billion yen (up from 165 billion yen), showing a rapid growth since 2022, when it was already thought to be high. The rising demand for anime on streaming services and the competition and alliances between domestic streaming services has caused a rapid increase in profits from streaming rights. On the other hand, the demand for original series ordered by foreign streaming businesses remains sluggish and the revenue of production companies is relatively limited compared to the growth of the end user market. As long as there is a limit to the number of viewers in the domestic streaming market and to price elasticity, it is thought that the rapid growth of the end user market is only for a limited time until the competition between domestic streaming services cools down

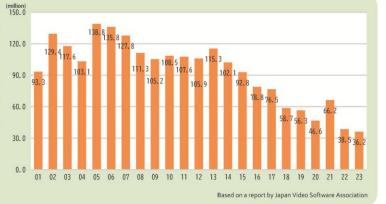


Animation videograms (2000-2023)

※Revenues of Videogram are calculated based on the total sales of Japanese animation for adults and Japanese animation for children among the genres in the report by the Japan Video Software Association.

The Degree of Reduction in the Decreasing Trends Has Stabilized and Movie Packages Ranked High

In 2023, the revenue for the anime video packaging market reached 93.9% of the previous year, 36.2 billion yen. Considering that the average rate of reduction between 2014 and 2020 was 88.0%, this can be taken as proof that the rate has stabilized. The top movie packages were the hits Evangelion: 3.0+1.0 Thrice Upon a Time, ONE PIECE FILM RED, Suzume, and Detective Conan: Black Iron Submarine. Also, packages of full anime concerts such as Uta no \dot{x} Prince J Maji Love Starish Tours also ranked high. With the increase of experiences such as live anime concert films, it will probably become necessary for packages to also come up with plans to recreate the experience.

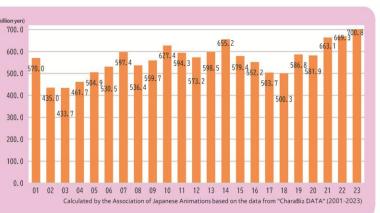


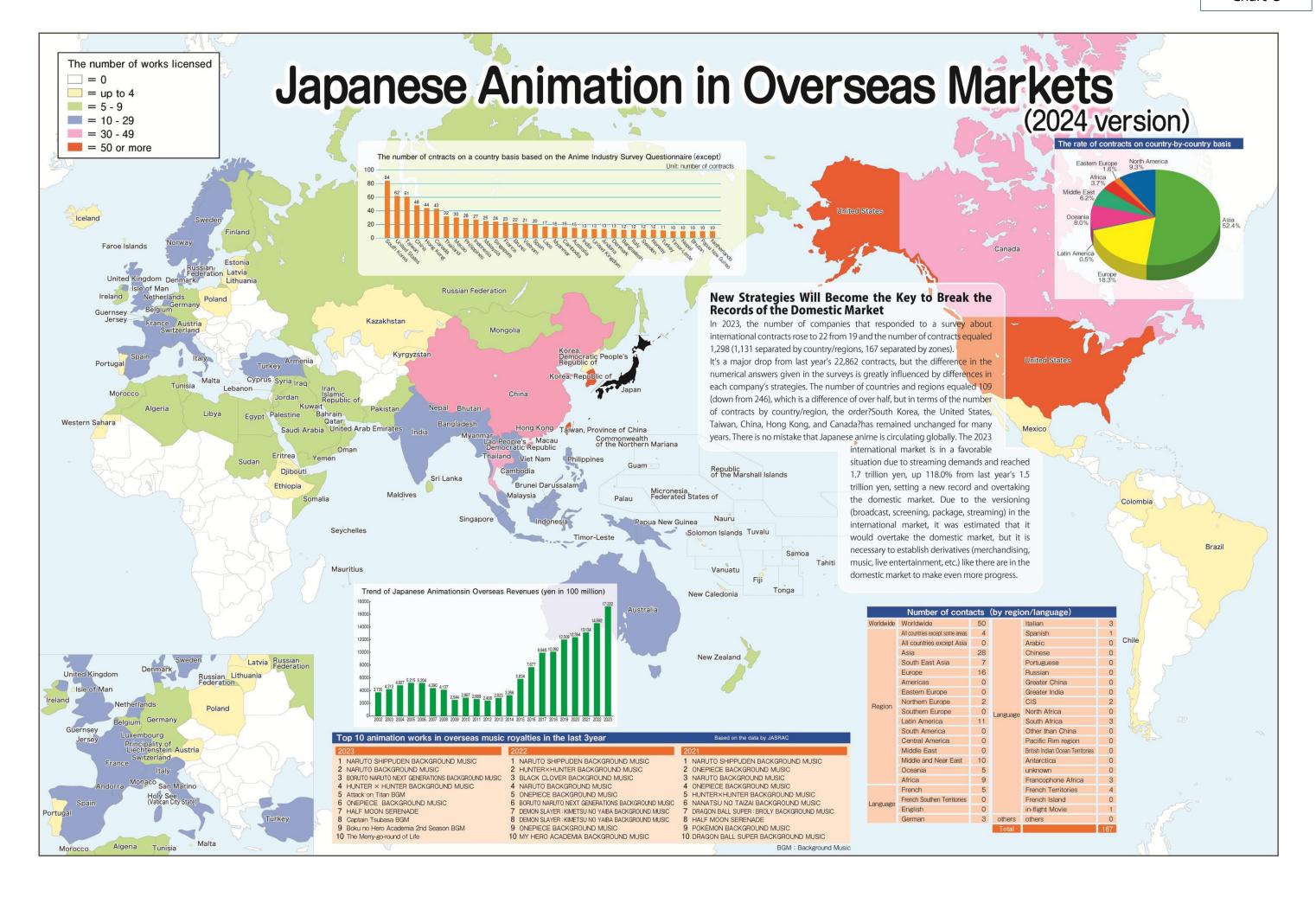
Merchandising Related to Animation (2000-2023)

**Revenues arising only from Japanese animation characters ranked in the top 100 characters selling well in Japan were tallied.
**No uses of advertisement, promotion, or Pachinko are included.
**The values from 2007 to 2013 are recounted in 2014.

The Standard Character Market Stays Strong as the Family Demographic Enters the Late-Night Anime Broadcasting Slot

The 2023 Japanese anime character merchandising market hit a record high of 700.8 billion yen, 104.7% of the previous year (669.3 billion yen). Some of the series that overtook the market include the new Pocket Monster series; Chiikawa, which grew incredibly popular especially throughout Asia; and standard characters such as those from ONE PIECE and Neon Genesis Evangelion. They exceeded last year's market scale and demonstrated their presence. It is also apparent that as the demand for video streaming services increases, late-night series that were aimed at the traditional core fan market such as Demon Slayer and Oshi no Ko are being enjoyed by families together. When considering the fact that children are more likely to watch YouTube than TV, the demographic reports will continue to be flattened and it will become more difficult to define the core fans vs. the kids/family demographics.





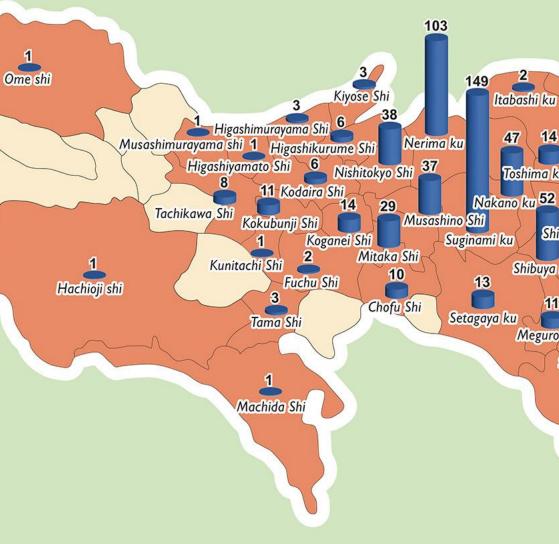
Distribution of Japanese animation studios (2020 version)

*Animation studios herein includes business operators engaged in planning, production, script writing, direction, key-drawing, in-between, CG (2D and 3D), background, art, special effect, shooting and editing.

*Headquarters locations are listed, other studios are not included.

The Distribution of Anime Production Studios in Tokyo

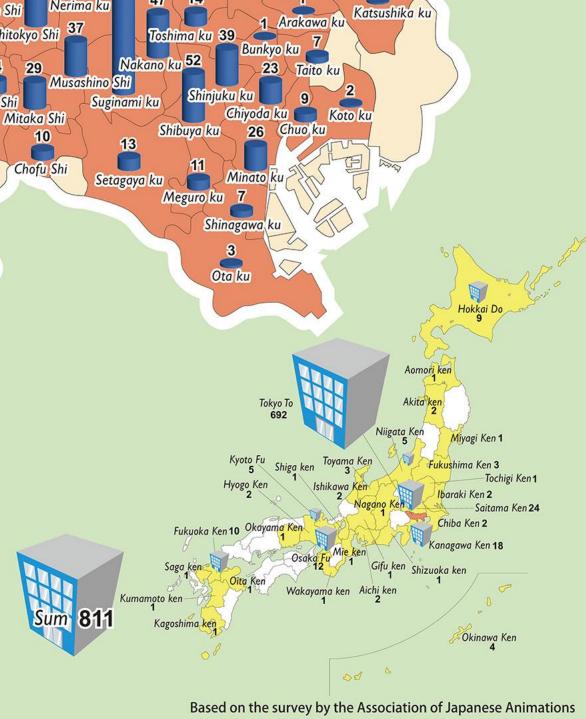
In 2020, there were a total of 811 companies involved in anime production (planning/production, script, direction, key animation, in-betweens, CG (2D and 3D), coloring, backgrounds/art, special effects, filming, editing, and other parts of the production process). This is 189 companies more than the survey done in 2016 (622 companies) and 392 companies more than 2011 (419 companies). 692 companies, or 85.3% of the total, were in Tokyo, but this is a reduction from 87.3% in 2011 and 87.1% in 2016. Regarding the locations of the studios, 149 companies are in Suginami-ku, 103 in Nerima-ku, 52 in Shibuya-ku, and 47 in Nakano-ku, so it is clear that anime production companies are concentrated in the Suginami and Nerima areas. The three original anime production companies, Toei Doga (now Toei Animation), the original Mushi Production, Tatsunoko Production (now Tatsunoko Pro), along with Tokyo Movie (Now TMS Entertainment), have been in existence since the beginning of TV anime history. These companies were established along the Seibu Ikebukuro Line, the Seibu Shinjuku Line, and the Chuo Line, resulting in anime production companies gathering in the Suginami and Nerima areas of west Tokyo. On the other hand, CG companies are growing in number in Shibuya-ku, so as processes that were once hand-drawn are increasingly being done with CG, companies that mostly did CG production for other industries like video games, live films, and amusement establishments are now participating in anime production. Thus, more CG companies connected to anime companies are being established, and they are being located in the urban subcenter of Shibuya-ku.



Anime Production Continues to Move Out of Tokyo

The heavy concentration of anime production companies in Tokyo is receding slightly as some are beginning to leave the city. One of the reasons is the goal of each company to hire more human resources. One of the chronic problems of anime production is the lack of human resources, and one of the causes is that the industrial structure of having companies concentrated in Tokyo made it difficult for people outside of Tokyo to find employment in the industry. However, in recent years, many anime production companies are being established outside of Tokyo and often link up with regional educational facilities to teach students and offer employment opportunities. Because of that, there is now the option for students to find work at an anime production company in their local region.

Also, the digitalization of the production processes is also a crucial reason for anime production companies moving outside Tokyo. Until the 2000s, TV anime was delivered to the networks via tape. The networks were located in Tokyo, so being in Tokyo was a requirement. However, now that processes including delivery have become digitized, there is no need to be situated in Tokyo. These calculations don't include any studios other than the head office, but regional art studios specializing in digital art are increasing in number, and even more CG studios are also being established outside of Tokyo. It can be assumed that as digitalization continues, anime production companies will also continue to be based outside of Tokyo.



Adachi ku

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The 2023 anime industry market reached 3.3 trillion yen, up 114.3% from last year. The international market continues to expand and once again has overtaken the domestic market.

Anime Industry Report 2024

We, the Association of Japanese Animations, are engaged in research, survey, and analysis in connection with the Japanese animation industry. We have also published "Anime Industry Report" since 2009 in order to disseminate information about the industry to the world.

The 2023 international anime industry market showed excellent growth, reaching a total sum of 3.34 trillion yen, up 114.3% of the previous year. The international market has already accomplished rapid growth, reaching 1.7 trillion yen (up 118.0% from last year) and exceeding the domestic market to take 51.5% of the market share. This is the second time that the international market has exceeded the domestic market since the domestic market fell into a slump due to the COVID-19 pandemic.

Merchandising saw the second highest revenue at 700 billion yen (up 104.7%), taking up 20.9% of the market share.

We hope this information will be useful to your business in the anime industry.

■Outline

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[Publication Summary]

1. Overview of the Japanese animation industry in 2024

*Overall market trends and notable trends of the industry

2. Trends in respective media

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3. Trends in the overseas market

*Japanese animations in the global market

4.Special Texts

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